



**Habitat**  
**for Humanity**<sup>®</sup>  
Greater Portland

## 2023-2024 Annual Report



# FROM OUR EXECUTIVE DIRECTOR



Dear Friends,

I'm delighted to share the impact your support has had in ensuring more families have access to safe and affordable homeownership. But first, it's truly an honor to step into the Executive Director role and continue working alongside our incredible team to provide affordable homeownership opportunities to our neighbors.

As we begin this new chapter, I want to acknowledge the tremendous work of my predecessor, Tara Hill, who retired after three years of dedicated service. Tara's leadership laid a strong foundation that our team and I are committed to building upon.

As you know, a home is more than a structure. It's a sanctuary after a long day, a place for kids to find security and structure, and a cozy space to gather with loved ones. Without a stable home, it's difficult for families to focus on the future.

Thanks to your generosity over the past year, six more families have partnered with us to work on their new homes. Another 73 people now enjoy new roofs, safe porches, or accessible bathrooms. As a result, each of these families now have the opportunity to build brighter, more secure futures.

We are so grateful that you have seen the value of investing in the work of our organization. Work that will have a positive impact for this generation and those to come. Together, we are building a brighter future for our neighbors – thank you!

Gratefully,

A handwritten signature in black ink that reads "Chad Mullin". The signature is written in a cursive, flowing style.

Chad Mullin  
Executive Director

# HOMEOWNERSHIP



Greater Portland's affordable housing crisis isn't going to disappear on its own. But with strong backing from federal, state, and community supporters like you, we are making steady progress and will build eighteen homes in Standish and South Portland by the end of 2026.

Our homeownership program is unlike any other, offering a truly affordable monthly housing payment (mortgage, insurance, and taxes) at only 30% of the homeowner's income. While Habitat homes are currently being appraised for \$400-\$500,000, the typical mortgage is \$150,000-\$250,000. Habitat holds a "silent second" mortgage that is the roughly the difference between the appraisal and the mortgage. This silent second mortgage does not accrue interest, but must be paid back to Habitat if the home is sold.

3



Families moved into their new home

6



Families currently in the homeownership program

**\$560,000**

median sale price of a home in Cumberland County



*Sarah and her sons at their home dedication event this past spring.*



*Ginger and her daughters at her home dedication celebration in November.*

# CRITICAL HOME REPAIR



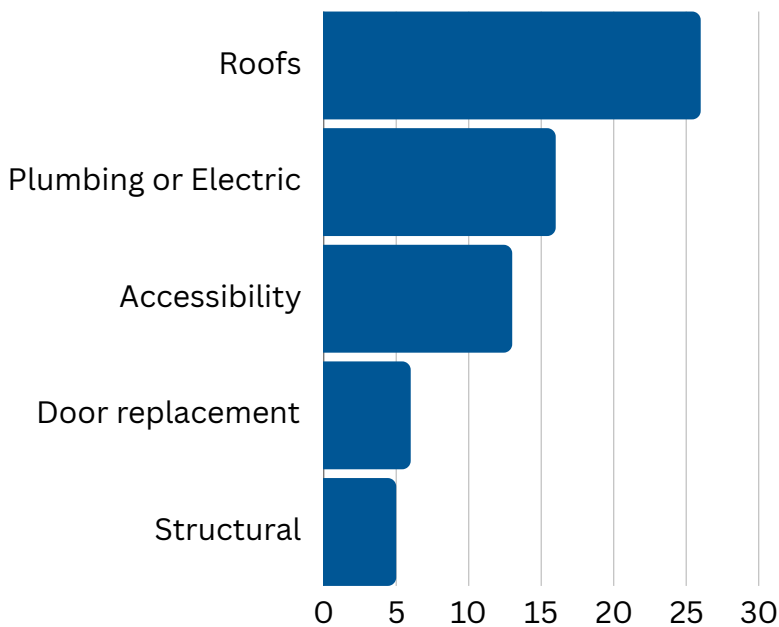
The Critical Home Repair program continues to offer affordable repairs to dozens of community members each year, now surpassing 140 repairs since its start in 2019.

The team consists of two full-time staff members and a small crew of faithful volunteers. Together and with the help of subcontractors, our team regularly repairs rot, doors, roofs, and more! All repairs are offered at an affordable rate so that homeowners in Cumberland County can live safely in their homes.

We couldn't have grown this program so quickly if it weren't for Cumberland County and many generous foundations and individuals. **Thank you for caring for your neighbors!**

## TYPES OF REPAIRS

Many households benefit from multiple repairs, as damage in one section of a home, such as a roof, can lead to rot elsewhere.



## Elizabeth's Story

*When Habitat came in to fix Elizabeth's leaky bathtub, repair staff found it needed to be gutted, even down to the subfloor and water lines. She was so close to falling through the floor when she used the shower!*

*They also added grab bars and patched the roof, addressing these before they became a big program.*

*Elizabeth said, "I could tell that their goal and mission was for my safety and they sure did that! I will always be grateful for that. Thank you all so very much!"*

**91** repairs were completed in  
**44** households.



**73** people are living in a warmer, drier home thanks to a critical repair.



# RESTORE



The proceeds from the ReStore go directly toward our mission of building and repairing homes for low-income families across Cumberland County.

In addition to raising funds for our mission, by shopping and donating at the ReStore, you're reducing waste by keeping usable items out of landfills, and giving them a second life. It's a true win-win!

Thank you for contributing to affordable housing by shopping and donating!

**\$1,013,816**  
**Total Sales**



**1,003**  
households &  
businesses used  
our free donation  
pickup service



**BEST SELLERS:**  
1. Furniture  
2. Appliances  
3. Cabinets



**1,317,960**  
pounds of materials kept  
out of landfills

# VOLUNTEERS



Whether it's working on-site with a hammer, organizing ReStore donations, or supporting with administrative work, our volunteers play a vital role in all areas of our mission. This year, we were excited to welcome many new volunteers to the build sites and ReStore, alongside those who have faithfully supported us for decades.

**47** people  
**VOLUNTEERED**  
**1,627** hours  
**AT THE RESTORE**

**332** people  
**VOLUNTEERED**  
**6,239** hours  
**ON THE**  
**CONSTRUCTION SITE**

**1** person  
**VOLUNTEERED**  
**93** hours  
**IN THE OFFICE**

## Most Volunteer Hours

### RESTORE:

Christo Kapothanasis  
341 hours

### CONSTRUCTION:

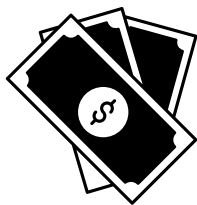
DeWain "Wally" Wallace  
229 hours



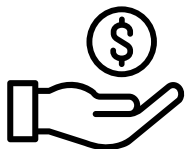
# INCOME & EXPENSES

A key factor in our organization's success is the diversity of our revenue sources. From individuals making donations to shoppers at the ReStore, every dollar helps ensure our financial future.

**523**



individuals made a financial gift to Habitat



**240**

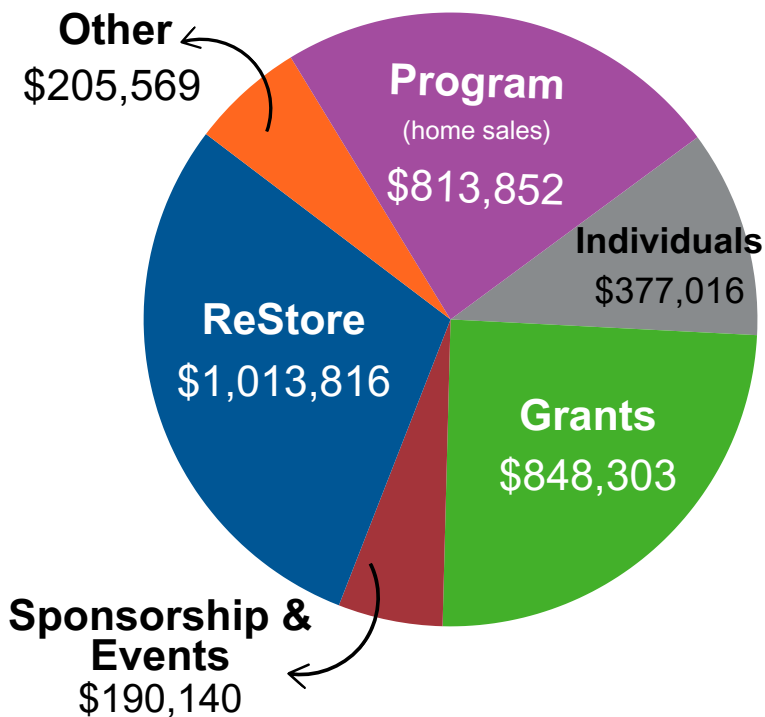
first-time donors

**78**

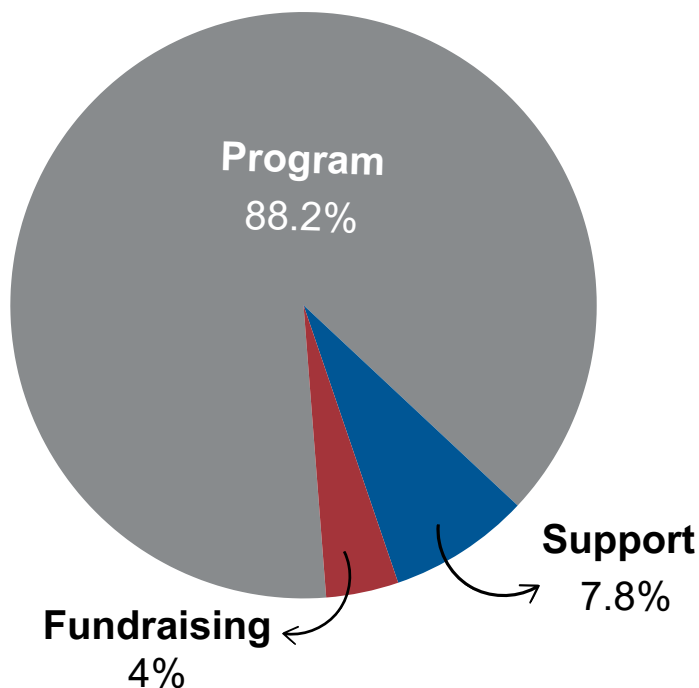


businesses provided financial support to Habitat projects

## Sources of Revenue



## Expenses



# CONTINUE YOUR SUPPORT



## HABITATPORTLANDME.ORG

Visit [www.habitatportlandme.org](http://www.habitatportlandme.org) to make a donation or learn about our programs and volunteer opportunities. You can make a one-time gift or show your support year-round by becoming a monthly donor. We welcome anyone over the age of 16 to volunteer and no experience is necessary to volunteer on the construction site.



## DONATE YOUR STUFF

Help us raise money for affordable housing by giving your gently-used furniture, appliances, cabinets, and more a second life by donating to the Habitat ReStore. You can drop off your donations during store hours, or we'll pick up in Cumberland County. Visit [www.habitatportlandme.org/restore](http://www.habitatportlandme.org/restore) for more information or to schedule a donation pickup.



## CARS FOR HOMES

Did you know by donating your vehicle to Habitat you can help build and repair affordable homes? Cars for Homes raises funds for Habitat to partner with local families to build stability and security that a safe affordable home allows.



## SOCIAL MEDIA

Let your family, friends, and followers know that you support Habitat for Humanity of Greater Portland! Share photos of your favorite ReStore find in your home, take a photo during your volunteer shift, or even just share what we're posting!

You can find us on Facebook (Habitat for Humanity of Greater Portland), Instagram (@habitatgreaterportland), YouTube, and LinkedIn.